

THE DIRECTOR OF  
CENTRAL INTELLIGENCE

National Intelligence Council

2 June 1987

NOTE FOR: DDCI

FROM: C/NIC

Bob,

This closely parallels the paper we proposed be done in response to Lt. Gen. Perroots' request on NATO arms costing. We had held off on sending this one forward until we sorted out our proposed approach to the other paper. Both papers would seek to establish a Community-approved baseline methodology in IIM form on which other papers could authoritatively draw--be they single agency, joint, or Community efforts. Propose this be a case where if you are satisfied we not send on to the DCI, but be allowed to proceed with Community representative coordination and my signature on the product. We do not expect any significant problems in coordination--the methodology described has already been well-briefed, well-accepted, and widely-adopted for use throughout the Community today. All we seek is the authoritative paper to capture this in one place.

V/R,

  
Frank B. Horton III  
Major General, USAF

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The Director of Central Intelligence


Washington, D.C. 20505

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National Intelligence Council

NIC 02307-87  
2 June 1987

MEMORANDUM FOR: Director of Central Intelligence  
Deputy Director of Central Intelligence

VIA: Maj Gen Frank B. Horton III, USAF   
Chairman, National Intelligence Council

FROM: Deane E. Hoffmann  
National Intelligence Officer for Economics

SUBJECT: Draft IIM: The Estimated Value of Soviet-Third World Arms  
Transfers: A New Methodology

1. Attached is the subject Memorandum. The drafter is   
DI/OGI.

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2. Per our recent agreement with DIA, this type of paper would normally be produced by either CIA or DIA with the methodology jointly approved. Because this memorandum was already well along, DIA analysts wanted to proceed with a meeting of Community representatives to approve the draft. Consequently, I believe we should follow through and publish this as a Community document distributed over the signature of the Chairman of the NIC. It would not go to NFIB.

  
Deane E. Hoffmann

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CL BY SIGNER  
Review On: OADR

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SUBJECT: Draft IIM: The Estimated Value of Soviet-Third World Arms  
Transfers: A New Methodology

APPROVED:

Signed

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Director of Central Intelligence

DATE

12 JUN 1987

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SUBJECT: Draft IIM: The Estimated Value of Soviet-Third World Arms Transfers: A New Methodology

NIO/Econ/DHOFFMANN:rr

2 June 1987

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Distribution - with Attachment

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